

FAIR ACCESS TO NEW SHARE PLACINGS AND OFFERS
OCTOBER 2017

PrimaryBid

Disclaimer

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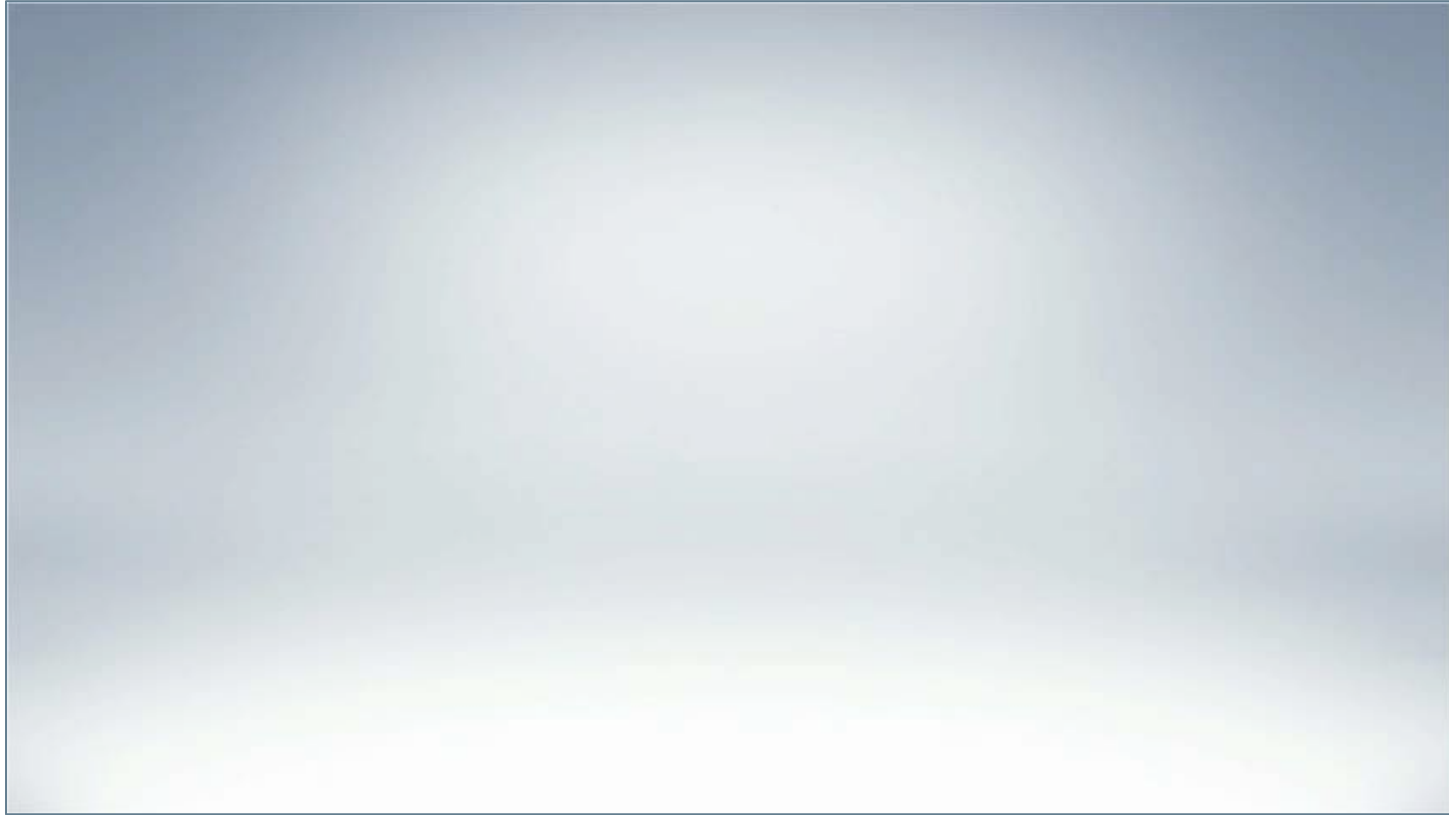
3 Things



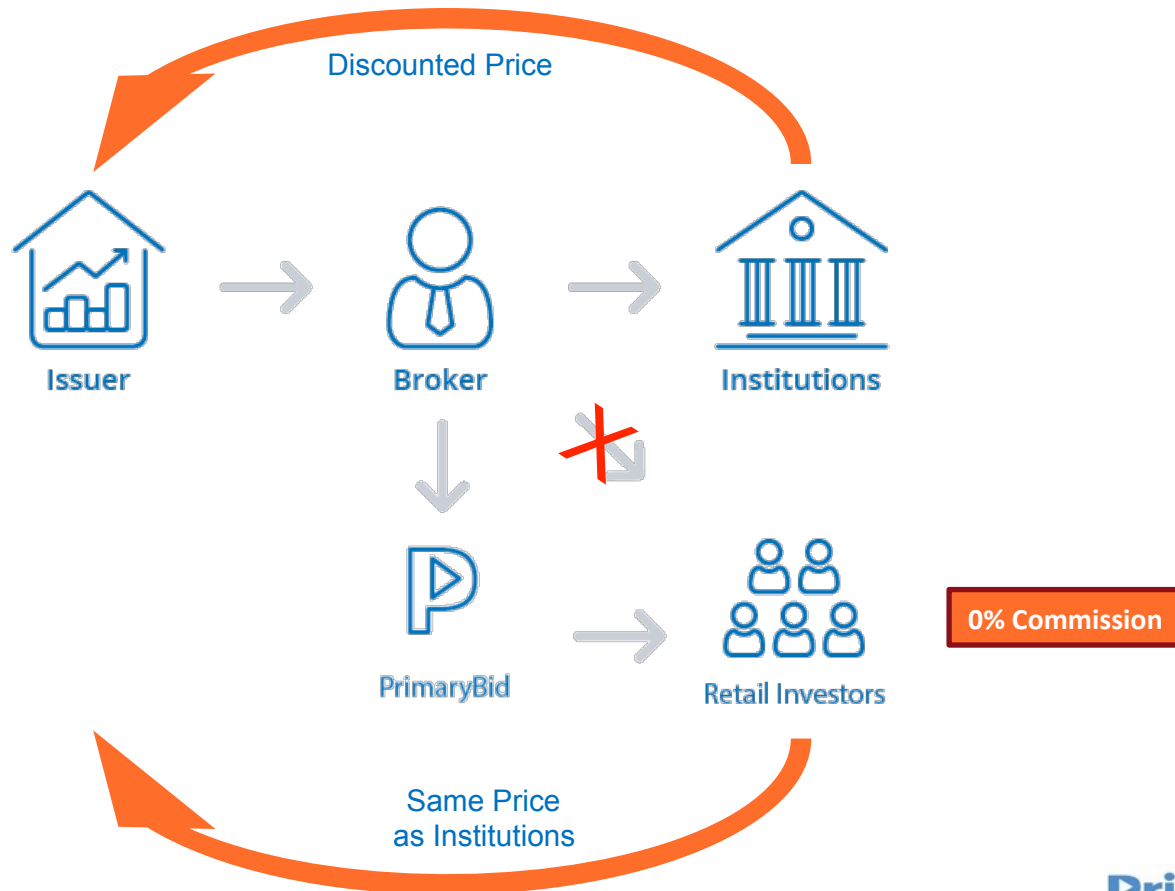
1. Sign up



What is PrimaryBid?



We are evolving equity fundraising



We are evolving equity fundraising

Broker	Broker & PB	
☒	☒	Issuer retains broker
☒	☒	Brokers builds book with institutions
☒	☐	Retail investors unaware and uninvolved
☐	☒	PrimaryBid engages retail investors FOR FREE!
☐	☒	Investors subscribe at same price as institutions

Multiple £multi-million transactions

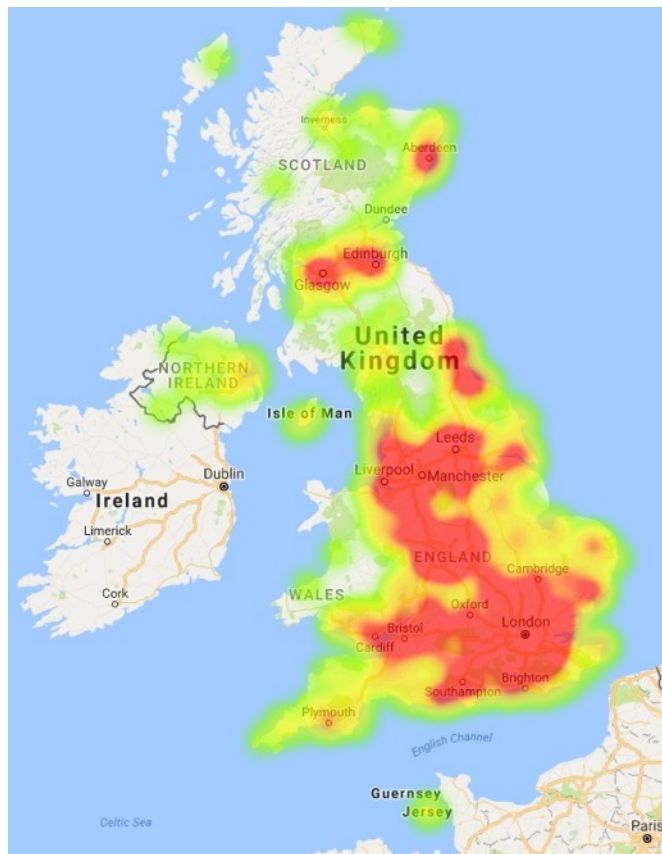
2016



2017



We have users from all over the UK



We are winning awards

Nominated for
Best Alternative Finance
Platform in
Shares Awards 2017



Nov '16



Mar '17



May '17

2. Spread the word



Investors and issuers love our service



Source: PrimaryBid User Survey, March '17

Testimonials

ISSUERS



"Sound Energy values a platform which enables private investors to participate re-affirming our commitment to treat private & institutional investors fairly."

James Parsons
CEO



"One of the key reasons we used PrimaryBid was speed. Once we had taken the decision to raise equity, the offer was live within 48 hours, ran over a weekend and completed a week later"

Colin Hutchinson
CEO



"We were delighted with the simplicity, low cost and take up we received. I would absolutely recommend PrimaryBid to other AIM companies."

Neil Ricketts
CEO

INVESTMENT BANKS



"It is important to offer the same opportunities to investors of all types. We are delighted to be working with PrimaryBid to provide access to retail investors, and this could improve market liquidity."

Sam Smith
CEO



"PrimaryBid is an exciting move in levelling the playing field. It should also provide brokers with an indication of retail appetite for their corporate clients and will surely improve the quality of advice."

James Reed-Daunter
CEO



"This platform benefits all types of investors including institutions, but importantly it will help unlock the potential from private investors, which will be good for companies and ultimately the market."

Simon Fine
CEO

RETAIL INVESTORS



"The way it was raised through PrimaryBid was a stroke of genius not only did it ensure success but had the effect of introducing [the issuer] to a whole new group of investors."

Retail Investor
LSE.co.uk



"They should be applauded... not many companies will instigate a placing and give private investors first option on a placing and not even charge a commission. Makes a refreshing change."

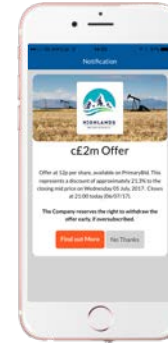
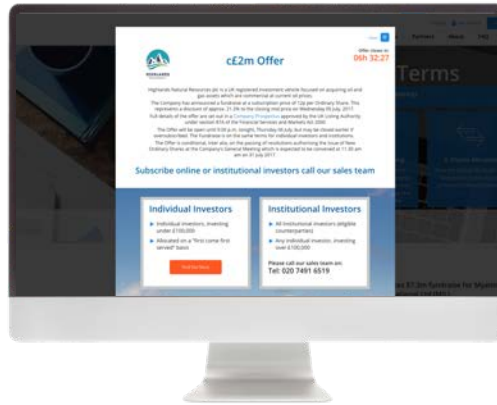
Retail Investor
ADVFN



"The thing I like most about PrimaryBid, apart from equality for private investors, is that the company gets the cash they need without disproportionate fees."

Retail Investor
LSE.co.uk

Highlands Natural Resources Second Offer for Main List company



Market cap	£10m
Size of offer	£2m
Subscription rate	100% (£2m)
Discount to market	21.3%
PrimaryBid role	Joint bookrunner

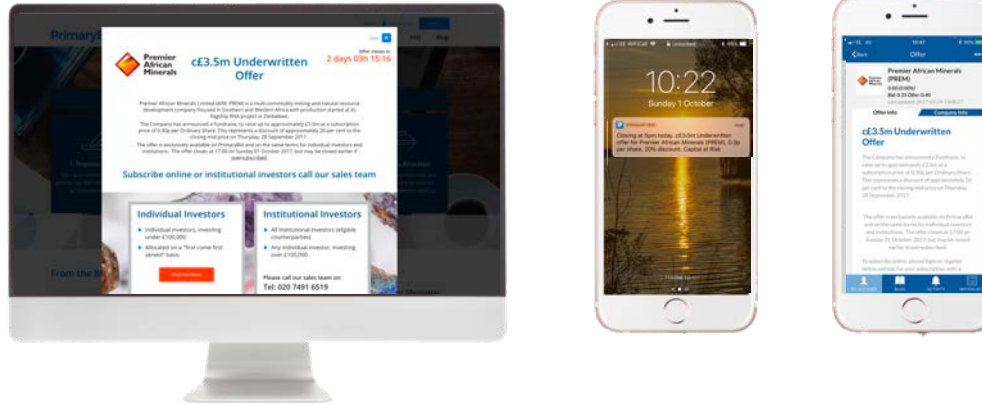
“We are delighted with the level of support received from investors who subscribed via PrimaryBid and I look forward to updating our shareholders in the coming months on progress with the drilling at East Denver.”

”



– Robert Price, Chairman & CEO of HNR

Premier African Minerals £3.5m underwritten offer



Market cap	£22m
Size of offer	£3.5m
Subscription rate	100% (£3m)
Discount to market	20%
PrimaryBid role	Sole bookrunner

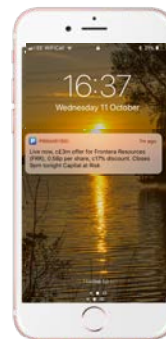
“The demand for the offer was absolutely fantastic and we do appreciate all of PrimaryBid’s assistance in making this such a successful fundraising for both existing and new institutional and private investors.”



– George Roach, CEO of Premier African Minerals

Frontera Resources

£2.5m raised in just 105 minutes



Market cap	£100m
Size of offer	£2m
Subscription rate	125% (£2.5m)
Discount to market	17%
PrimaryBid role	Sole bookrunner

“ We are delighted to have used PrimaryBid’s innovative platform that allowed private investors who have supported us in the past, to gain access to this Offer.



”
– Zaza Mamulaishvili,
President and CEO of
Frontera Resources Corporation

3. Subscribe



Three Things

1. Sign Up



2. Share



3. Subscribe



Thank You

